

Gerber Technology
601 W 26th St
New York

“Without technology, manufacturers will work more hours and shifts to keep up with the demand and end up reducing efficiency, increasing costs, and hurting their bottom line. However, companies like Stoffus, who have digitally adapted, are not only able to keep up with demand but will also shorten lead times, reduce errors and as a result improve margins.”

Today’s consumers want modular and customized products which is why Stoffus relies on a made-to-order model. Stoffus offers a customization service as well as a collection where it’s possible to customize colors, fabrics, ergonomics, functions, decorative details and desired measurements. Prior to implementing Gerber’s integrated solution, Stoffus relied on manual processes which resulted in longer than usual delivery times as the demand for furniture grew. In order to ensure greater agility and efficiency, Stoffus needed a reliable partner that would help them digitally transform their supply chain.

The investment also allows Stoffus to embrace technological innovation and better serve their customers. They’re also able to expand their business with the launch of their new brand, Andretti, which will help them enter the high decoration market in new GEOs like Canada, USA, UK, Japan and South Korea.

"Above all, I chose Gerber for their assistance and technical support and service, as well as the excellent quality of the equipment," said Salgado. "We consider it essential to have a team to help us work better and more efficiently and Gerber managed to convey that confidence and stability."

About Stoffus - Indústria Portuguesa de Sofás, Lda

Stoffus, a company formed by European capital, was founded in 2004, based on the structure of a team with more than 20 years of experience in the development and construction of leather and fabric sofas in the Portuguese market.

The company believes in a symbiosis of quality, design, comfort and durability of its products as a way to provide its customers with the best final solution.

About Gerber Technology

Gerber Technology delivers industry-leading software and automation solutions that help apparel and industrial customers improve their manufacturing and design processes and more effectively manage and connect the supply chain, from product development and production to retail and the end customer. With customers in 134 countries, Gerber Technology has a global team of passionate experts to support

